

## Message Text

UNCLASSIFIED

PAGE 01 BANGKO 10051 101312Z  
ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
-----111036Z 114285 /15  
R 100929Z MAY 77  
FM AMEMBASSY BANGKOK  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1940

UNCLAS BANGKOK 10051

E.O. 11652: N/A  
TAGS: BEXP, TH  
SUBJ: WTDR/FTI-UNIVERSAL LAB. LIMITED PARTNERSHIP

REF: USDOC 5859

1. THAILAND
2. CNTRY CODE: 549
3. SER. NO: NA
4. UNIVERSAL LAB. LIMITED PARTNERSHIP
- 4A. CODE: K
5. 231 MAHACHAI ROAD, P.O. BOX 2-19
6. BANGKOK, THAILAND
- 7 ESTABL: 1967
8. EMPL: 15
9. SIZE: (20-X) SMALL
10. REPUTATION: (22-X) GOOD
11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS LISTED IN  
ORDER OF IMPORTANCE: LOCAL
12. RPTM DATE: 05/77
- 13A. 38110/135 IMP. AGT. DIST. OF MEDICAL AND SCIENTIFIC EQUIPMENT.
14. CONTACT: MR. VINIT HEMBREY TITLE: MANAGER
15. CABLE: UNISALLAB
16. TELEX: NA
- 17 TEL: 2226398
18. FINANCIAL REFS: THAI FARMERS BANK LTD., 142 SILOM ROAD,  
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- BANGKOK; SIAM COMMERCIAL BANK LTD., 1060 NEW PETCHBURI ROAD,  
BANGKOK.
19. TRADE REFS: LIPSHAW MANUFACTURING CORP., 7445 CENTRAL AVENUE,  
DETROIT, MICHIGAN 48210; GEM REFRIGERATOR CO., 550 EAST ERIE  
AVENUE, PHILADELPHIA, PENNSYLVANIA 19134; ARTHUR H. THOMAS CO.,  
VINE STREET AT THIRD, P.O. BOX 779, PHILADELPHIA, PENNSYLVANIA.
  20. AGENCY REP: LIPSHAW MANUFACTURING CORP., 7446 CENTRAL AVE.,

DETROIT, MICH. 48210; MEDICAL EQUIPMENT, ACQ: 1972; GEM REFRIGERATOR CO., 650 EAST ERIE AVE., PHILADELPHIA, PA. 19134, BLOOD BANK, ACQ: 1974; ARTHUR H. THOMAS CO., VIEN STREET AT THIRD, P.O. BOX 779, PHILADELPHIA, PA. 19105, SCIENTIFIC INSTRUMENTS, ACQ: NA.

21. SUBJECT FIRM WAS ESTABLISHED IN 1967 WITH AN AUTHORIZED CAPITAL OF US\$50,000 AS LIMITED PARTNERSHIP OF MR. VINIT HEMBREY AND FOUR OF HIS FRIENDS. MR. HEMBREY (MANAGER) AND MR. SUWAT WATTANASITTISIN (ASSISTANT MANAGER) USED TO WORK WITH A WELL KNOWN IMPORTER OF SCIENTIFIC AND MEDICAL EQUIPMENT IN BANGKOK. FIRM IMPORTS SCIENTIFIC AND MEDICAL EQUIPMENT MAINLY FOR DIRECT SALES TO HOSPITALS AND MEDICAL SCHOOLS IN THAILAND. FIFTY PERCENT OF ITS IMPORTS IS FROM THE U.S. AND THE REMAINDER FROM JAPAN (25 PERCENT), WEST GERMANY (5 PERCENT), SWITZERLAND (5 PERCENT), ENGLAND (5 PERCENT) AND DENMARK (5 PERCENT). IT HAS 15 EMPLOYEES INCLUDING 8 SALESMEN. ITS 1976 SALES VOLUME WAS REPORTED TO BE US\$500,000. IT OWNS AN OFFICE OF 24 SQ. METERS IN A BUSINESS AREA OF BANGKOK. FIRM IS A MEMBER OF THE CHEMICAL ASSOCIATION OF THAILAND. A LOCAL BANK REPORTS THAT CREDIT FACILITIES HAVE BEEN GRANTED WITH SATISFACTORY RESULTS; IT IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

WHITEHOUSE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Sent Date:** 10-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770165-0829  
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**From:** BANGKOK  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 0f5ec397-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2589360  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR/FTI-UNIVERSAL LAB. LIMITED PARTNERSHIP  
**TAGS:** BEXP, TH  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009